

# San Carlos Golf Club Board Meeting

04/19/2018 (Board Review)

**Attendance:** Mike Allardyce, Keith Taylor, Theresa Randall, Jackie Knight, Mike Dopsloff, Ron Tarantino, Ron Fisher, Seda Butler, Bob Deeley, Jim Mendito

**Absent:** None

**Open Meeting Member Attendees:** Dave Witker, Jerry Behen

President Mike Allardyce called the meeting to order at 1900 hours.

Motion to accept the minutes from the February 2018 Board Meeting made by Ron Fisher, seconded by Theresa Randall, approved.

Motion to accept the minutes from the March 2018 Board Meeting made by Jim Mendito, seconded by Theresa Randall, approved.

**Presidents Report:** No report.

**Vice President:** No report.

**Treasurer's Report:** Current Profit and Loss statement presented reflecting income \$ 451,051.57, expenses \$ 279,682.31, net proceeds \$ 172,369.26.

**General Manager's Report:** Hard copy provided to include proposed sketches for hole #7 improvements. The report highlighted coming events to include aerification schedule (7 May and 25-28 June approved closure), course maintenance update (removing 12 dead or dying pines and nursery green recovery), and updated fence replacement pending survey along 8, 9 and 14 property lines. In addition provide the board suggestions for next season and proposed summer pro shop and snack bar hours of operation.

Motion to accept Officer reports by Theresa Randall, seconded by Ron Fisher, Reports accepted.

**Committee Reports:**

**Building & House:** No report.

**Greens and Beautification:** Hard copy provided. Report highlighted the progress on Hole markers and tee areas and updates on improving: Bag Drop area, Club House Water Station, Sand Box/Cart Wash area and The Memorial Garden.

**Golf Rules:** No report.

**By-Laws:** Hard copy provided, implement approved changes and post updated by laws. In addition, recruit members and conduct bi-monthly out of season and monthly in season with initial focus on certificates and leasing.

**Insurance:** No report.

**Policies and Procedures:** Hard copy provided, intend to recruit committee members and conduct bi-monthly out of season and monthly in season, initial focus on member play procedures and associations.

**Membership:** No report but working on event schedule.

**Safety:** No Report.

**Marketing:** Hard copy provided

Motion to accept Committee reports made by Theresa Randall, seconded by Bob Deeley, Reports accepted.

**Suggestion Box:** Two items: first was about slow play and a need for rangers, second was frustration and disappointment with tee time constraints and 3-4 day waiting for 8-10 tee times, in summary the member restrictions implemented this past season. Mike Dopsloff will respond.

### **Old Business:**

Snack Bar expansion money has been met and the project will be started this summer, more to follow as permits are submitted and approved. Mike Allardyce will act as the project manager.

Mike Dopsloff stated an at large member inquired about the expense of replacing all flooring in the current snack bar area and entrance. Mike Allardyce said he would provide a quote by Monday 23 April to determine commitment.

8-10 Tee Times assessment: initial assessment was it was successful and be fully evaluated over the next few months.

Cart coupons, Mike Dopsloff took as action item.

**Old Business Motions.** None required.

### **New Business:**

The billing timeline for the \$400 passed special assessment in accordance with By Laws: Billing notice will be mailed NLT 10 May 2018 with full payment required NLT 15 July 2018.

Public Golf Rates for next year discussed, Mike Dopsloff will provide recommendations.

Board members brought up several course condition observations: sprinkler heads around greens, "where are we losing money during seasonal play" and No Shows/late

cancellations. Mike Dopsloff provided additional insights on No Shows and late cancellation issues resulting in Mike Allardyce requesting recommendations from the Policy and Procedures Committee on how to improve current policies. In addition, review By Law wording/purpose of Friday Group.

Follow up to Marketing discussion on advertising Summer Passes a motion to fund current Advertising Budget listed below.

Ron Tarantino asked if SCGC financials can be provided to general membership and board members with past experience stated that past practice was to members of the Financial Committee but not all members.

Ron Tarantino also inquired about our website (Go Daddy) and if they had the authority to shut it down and Mike Dopsloff said no.

#### **New Business Motions:**

Jackie Night made a motion to add \$1000 to Advertising Budget to promote Summer Passes, seconded by Seda Butler, motion passed.

#### **Open Board Meeting Comments:**

Dave Witker stated he was a value minded member and recommended SCGC public play rates be lower than our competitors and referenced Fort Myers courses. Stated he had reviewed tee sheets and SCGC was losing play due to non-competitive rates. Mike Dopsloff challenged Dave Witker's sources/information and followed up with Dave Witker after the board meeting.

No other member comments.

**Next Board Meeting:** 24 May 2018, 1900 hours, SCGC.

Keith Taylor made a motion to adjourn at 2121 hours, Jim Mendito seconded, Board Adjourned.