

San Carlos Golf Club Board Meeting

3/27/2019

Attendance: Theresa Randall, Jackie Knight, Ron Tarantino, Seda Butler, Bob Deeley, Jim Mendito, Max House, Terry Weller, Mike Dopsloff, Troy Speckman

Absent: Keith Taylor

Member Attendees: Ron Fisher, Phyliss Kaye, Rich Marks, Carlo LaPorta

Member No Show: Joe Bick

President Theresa Randall called the meeting to order at 1809 hours.

President Randall asked for approval of the minutes from 2/19/19: approved by Terry Weller and seconded by Jim Mendito, unanimously accepted.

Presidents Report: After a vote in Executive session, President Randall recognized Mr. Speckman as our Interim GM/Head Pro between April 1st and June 30th, 2019. She also thanked Josie and Claude Marengere, Seda Butler, Bob Skinner, Mike Allardyce, Mike Dopsloff and Ron Tarantino for help in getting the Bar Stools from the Moose Lodge, repairing and recovering them.

The Hiring Committee has received the initial job description and benefits information from the PGA. Committee meeting to finalize this will be next week.

Vice President: No report from Jackie Knight

Treasurer's Report: Mr.Tarantino reported that we have Income of \$324,001.26, Expenses \$202,357.16 leaving a net income of \$110,926.14 Total in Checking and Savings is \$669,456.34.

General Manager's Report: Hard copy provided. Wash down station is now up and operational. 73 of 75 GPS units installed. Geo fencing will be up and operational this week. There may be an ongoing issue between 15 & 16 where there is overlap and this may make the GPS beep but golfers just need to switch holes on the GPS system. Mr. Dopsloff indicates that Troy's training has been going well and he is ready to take over. Golf course conditions are good. Aerification dates are May 6th, June 10th, and July 15-18, the course will be closed on those days. Tee renovation will be May 12th.

We have 154 single paid members as of today, 64 family paid members. 5 certificates are up for sale and there are no Tier 2 members yet.

Summer Membership (May-Sept) \$300 single \$400 family and \$150 junior. Summer cart fees will be \$16 for members and summer pass patrons, walker's fees will be reduced to \$4.

Motion to accept the President, Vice President, Treasurer and GM's report by Seda Butler and seconded by Bob Deeley. Unanimous.

Building & House: Several members of the Building Committee met recently with Mr. Greenwood from Buffalo Chips to see two different outside cooler configurations. Mr. Weller presented the Board with options on design for our outside cooler. He is advocating for option #4. If we can afford to pour the whole slab with the proposed storage facility we will, but if not, we will pour just the slab for the cooler. We discussed getting the slab for the extension poured at the same time as the cooler slab to save on cost. Ron Tarantino made a motion to move forward with the design work and pricing for Option 4, seconded by Bob Deeley, unanimous.

Mr. Weller said Mr. Allardyce will take the lead on getting the permit for the Snack Bar Expansion. We will be getting updated information shortly.

Mr. Weller informed the Board on the many small maintenance projects his committee has accomplished in the last month.

Greens and Beautification: No report by Seda Butler

Golf Rules: Jackie Knight reported that we have 200 golf rules booklets ordered. Mr. Dopsloff thought they should be given to all GHIN members. Extra booklets will be available at minimal cost in the Pro Shop. Jackie Knight did note that there is an app available with the rules free to download from the USGA.

By-Laws: No report from Max House

Policies and Procedures: Mr. House stated that the employee recognition program has been implemented. 2 employees are eligible based on their longevity. 7 employees in maintenance will qualify in 2020. Robyn will keep track of when employees are due. The committee will meet on Thursdays to update the Policy and Procedures manual, the Board will be updated as available.

Insurance: Mrs. Randall reports that the Insurance Committee recommends we add Employment Practices Liability Insurance with Liability up to \$1 million dollars. This will insure us against issues arising from harassment, sexual or other, member misconduct with employees or the public and 3rd party issues. It is a fact of life in today's world and

we need to be covered. The cost is \$3,466. Also recommended is Cyber Security liability in case our data is hacked. This would be at a cost of \$330 added to our Cincinnati Policy. It covers us for \$50K of liability in Defense, Response, Computer Attack, Network Security, and \$25K in Identity Recovery. Passed unanimously.

Membership: No report from Seda Butler

Safety: No report from Terry Weller

Marketing: No report from Bob Deeley.

Motion to accept committee reports as presented, accepted by Max House, seconded by Terry Weller.

Suggestion Box Mr. Marengere had asked why the chemical spraying could not be done in the evening. This cannot be accomplished as it is windy in the evening. Mr. Marengere also asked about the sand box on 13. This has been addressed.

Mr. Johnson asked about placing the vacancy out to the public when we already have a great person in Mr. Speckman doing the job. Mrs. Randall will respond to this.

Old Business: Funding for the Gazebo. Gazebo will be around \$1500, and the Deck will be around \$1200. Mrs. Butler will be taking the lead on addressing whether we need a permit and whether there are drainage issues.

New Business: Mr. Tarantino asked about printing of the new certificates for Tier 2 members. Quotes for design are available for \$265 and we would then own that design. We could customize the design to include the San Carlos Logo. Printing will be \$260 for 500 certificates. Approved.

Mr. Tarantino asked if there was a minimum of golfers required for a blocked off tee time for groups. Mr. Dopsloff said 12 was the minimum.

Mr. Tarantino asked that if members/non members ask to book the clubhouse there would be a minimum pricing requirement. The club will adhere to given pricing. The Board will support this motion. Mr. Speckman will present his recommendation to the Board at a later meeting.

Mr. Weller brought up a question on Handicapped Parking. It is noted that there may not be enough places in season. Mr. Tarantino stated that we are just like Publix or Home Depot, if there isn't a place available then you park somewhere else. The Club is not and will not be responsible for policing this issue. The Board has previously addressed this matter by stating that if a handicapped person cannot find a handicapped parking place, they can pull up to the podium and ask the cart guys to follow them to their car to get a ride back.

Mr. House asked about the residual contributions from the Employee Christmas Bonus money. It was agreed that we roll over the money to the next year fund.

Mrs. Butler asked about using recycled bags in the Pro Shop instead of plastic bags. This would be a marketing tool. Mrs. Randall said that she is not against the idea if it did not cost any more than we currently pay then this would be OK, but if it is more than this it is not a good idea at this time.

President Randall welcomed Phyliss Kaye and Rich Marks to our meeting. Mr. Marks wanted to express his opinion on the walking fees and what he sees as an inequality between trackage and walking fees. Mr. Dopsloff stated that everyone pays something extra to their dues. He explained that even with trackage if the member is not playing with his/her spouse the club gets an extra \$21 from whomever is riding with them. Mr. Tarantino explained that we are trying to get in line with industry standard charges, and only SCGC and Fort Myers Country Club allow walking in the morning. Eastwood allows walkers only in the afternoon. Mr. Marks suggested that we publicize our discussions, the Board feels that this is already the case. Ms. Kaye advocated using advertising on benches etc. to raise money but the Board does not want to cheapen our image with this type of marketing.

Mr. LaPorta was welcomed to the Board Meeting and he asked about sand boxes on the back nine, this has been addressed by the Sand Box on #13. We do not have the resources to put them on every fairway. Mr. LaPorta wanted to thank the Board for the work between #12 and #13, it is an amazing difference, well done Mr. Craft. At the AGM last year, he noted that there were several certificates being kept by the board (revoked) and this year 44 certificates were sold. How could this be. It was explained that the 44 certificates sold this year were member sales, not the revoked certificates. Mr. LaPorta asked about blocking tee times and when it would end (April 15th) and if this strategy was successful. We will have figures for that next month. The Board is confident that this plan has worked well.

Mr. Fisher was welcomed to the meeting. He stated that he was on the Board when Mr. Dopsloff was hired. He was appreciative of all the changes he made to the culture of the club and the way the club has succeeded under his supervision. As someone who was dead against having a General Manager, he had been proven wrong.

Mrs. Randall also thanked Mr. Dopsloff for his years of service and the vast improvement there has been to the club during his tenure.

Next Meeting is scheduled for Tuesday April 30th, 2019 at 6pm in the clubhouse.

President Randall asked for a motion to adjourn the meeting, approved by Bob Deeley and seconded by Terry Weller.

Meeting adjourned at 2030 hours.

Respectfully submitted

Theresa Randall

for Secretary Keith Taylor